



# SUGANI

**RACK RATES 2025**



The venture stems from the family's deep-rooted passion for Africa. Each member brings their unique skills to the project, making it a true family affair.

Upon our arrival in early 2019, the area was inaccessible to conservation partners. However, our year-round presence has led to tangible results, including increased wildlife populations. We have also contributed to the local community by providing employment and skill transfer, with 85% of the staff retained since the project's inception.

The properties are open seasonally, which committed us to own and maintain all the equipment. We have invested in building and maintaining an extensive road network, airstrip and facilitating collaboration with conservation partners in deploying scouts to keep these wild spaces safe for future generations to come.

We take this opportunity to express gratitude to our supporters and guests, emphasising our commitment to the Sungani promise of conservation and community development. We view ourselves as custodians and stewards of the land, dedicated to giving back.

We are truly family-owned and operated, with a devoted team of Zambian individuals working alongside us. We prioritise providing guests with an incredible, unhurried, and authentic experience.

We see ourselves not as a single voice but as a growing family committed to our mission.

Overall, Sungani Lodge and Kulandila Camp represent a holistic approach to eco-tourism, combining conservation efforts, community development, and a personalised guest experience.

Warm regards,

Lynne Davy (CEO and Mum)

A handwritten signature in black ink, appearing to read 'Lynne Davy', is written over a thin horizontal line.

## SPECIAL OFFERS

RACK	SHOULDER SEASON	PEAK SEASON
<b>BEST OF BOTH (5 NIGHTS)</b>	<ul style="list-style-type: none"> <li>• 3 nights at Sungani and 2 nights at Kulandila with <b>1 night complimentary at Kulandila</b></li> </ul>	
<b>PER PERSON SHARING</b>	<b>\$5312</b>	<b>\$7055</b>
<b>PER PERSON SINGLE</b>	<b>\$6460</b>	<b>\$9524</b>
<b>EXCLUSIVE USE KULANDILA CAMP</b>	<ul style="list-style-type: none"> <li>• <b>20% Discount</b></li> <li>• 3 night minimum (excludes long stay special and children rate)</li> </ul>	
<b>PER NIGHT MAX 8 PAX</b>	<b>\$6080</b>	<b>\$8000</b>
<b>EXCLUSIVE USE SUNGANI LODGE</b>	<ul style="list-style-type: none"> <li>• <b>20% Discount</b></li> <li>• 3 night minimum (excludes long stay special and children rate)</li> </ul>	
<b>PER NIGHT MAX 14 PAX</b>	<b>\$16,284</b>	<b>\$21,672</b>
<b>LONG STAY 4 NIGHTS</b>	<ul style="list-style-type: none"> <li>• <b>10% Discount</b></li> <li>• Applicable at either property in shoulder and peak - N/A children rate</li> </ul>	
<b>LONG STAY 5 NIGHTS</b>	<ul style="list-style-type: none"> <li>• <b>15% Discount</b></li> <li>• Applicable at either property in shoulder and peak - N/A children rate and Directors tent</li> </ul>	
<b>HONEYMOON</b>	<ul style="list-style-type: none"> <li>• <b>1 partner less 50%</b> (excludes other specials)</li> <li>• Require marriage certificate</li> <li>• 3 night minimum</li> </ul>	
<b>GROUP BOOKING</b>	<ul style="list-style-type: none"> <li>• <b>10% Discount</b></li> <li>• 3 night minimum(excludes long stay special)</li> <li>• 8 pax or more at Sungani Lodge and 6 pax at Kulandila Camp</li> </ul>	

### **Applies to specials:**

- Excludes park fees and conservation levies.
- A non-refundable commitment deposit of 30% is required when holding provisional group or exclusive use booking dates for longer than 7 days, this will go towards the cost of booking should it be confirmed.
- **All specials include the complimentary flight** from Mfuwe to Sungani and return (**3 night minimum**). If it is a large booking we would recommend chartering a bigger aircraft directly to Luamfwa Airstrip.

## RATES

<p><b>RATES</b></p>	<ul style="list-style-type: none"> <li>• Rates are based on per person per night sharing (excludes Department of National Parks and Wildlife park fees and conservation levies).</li> <li>• <b>3 nights minimum for complimentary flights.</b> If 2 nights or less \$250 per person per leg will be charged.</li> </ul>
<p><b>PPPN RATES INCLUDE</b></p>	<ul style="list-style-type: none"> <li>• Luxury full board accommodation</li> <li>• <b>Complimentary flights</b> from Mfuwe Airport to Sungani and return</li> <li>• Professionally guided safari activities and wildlife hide network</li> <li>• All meals including a variety of dining experiences in the bush</li> <li>• Laundry and valet services</li> <li>• Drinks (excluding top-shelf beverages)</li> <li>• In-tent tea and coffee making facilities</li> <li>• Starlink WIFI</li> <li>• Full use of photographic studio only at Sungani Lodge</li> <li>• VAT and service charge</li> </ul>
<p><b>PPPN RATES EXCLUDE</b></p>	<ul style="list-style-type: none"> <li>• Lusaka meet &amp; greet - city transfers</li> <li>• Top-shelf beverages</li> <li>• Gratuities, visas and airport departure taxes</li> <li>• Flights (aside from Mfuwe Airport to Sungani airstrip and return)</li> <li>• Photographic equipment which can be hired across both properties</li> <li>• \$115 PPPN tourism - conservation - DNPW fees and levies: which are non-commissionable. DNPW fees are subject to change. If an increase is levied by DNPW before the start of the safari this amount will be passed onto guests. This fee is applicable to all nights regardless of specials.</li> </ul>
<p><b>CHECK IN/CHECK OUT</b></p>	<ul style="list-style-type: none"> <li>• <b>Check-in:</b> We endeavour to have your tent ready on arrival. Should there be a turnaround, we will ensure you are not kept waiting long.</li> <li>• <b>Check out:</b> It will be approx. 10:00 on the date of departure. When availability allows early or late check-in / out are possible at no extra charge.</li> </ul>
<p><b>SINGLE SUPPLEMENT</b></p>	<ul style="list-style-type: none"> <li>• Single Supplement: 35% Peak - 25% Shoulder</li> </ul>



## KULANDILA CAMP

### KULANDILA CAMP: SHOULDER SEASON - 15 MAY - 15 JUN & 16 OCT - 31 OCT

TENTS (4)	DAILY RATE FREE FLIGHTS (3 NIGHTS MIN)	4 NIGHTS SPECIAL FREE FLIGHTS	5 NIGHTS SPECIAL FREE FLIGHTS	PARK FEES AND CONSERVATION LEVIES PPPN
TENT PPPN SHARING	\$950	\$855	\$808	\$115
PPPN SINGLE	\$1188	\$1069	\$1009	\$115
CHILD 12-15 SHARING WITH ADULT	\$428	\$428	\$428	\$115

### KULANDILA CAMP: PEAK SEASON - 16 JUN - 15 OCT

TENTS (4)	DAILY RATE FREE FLIGHTS (3 NIGHTS MIN)	4 NIGHTS SPECIAL FREE FLIGHTS	5 NIGHTS SPECIAL FREE FLIGHTS	PARK FEES AND CONSERVATION LEVIES PPPN
TENT PPPN SHARING	\$1250	\$1125	\$1063	\$115
PPPN SINGLE	\$1688	\$1519	\$1434	\$115
CHILD 12-15 SHARING WITH ADULT	\$563	\$563	\$563	\$115

*Kulandila*





## SUNGANI LODGE

SUNGANI LODGE: SHOULDER SEASON - 15 MAY - 15 JUN & 16 OCT - 15 NOV				
TENTS (7)	DAILY RATE FREE FLIGHTS (3 NIGHTS MIN)	4 NIGHTS SPECIAL FREE FLIGHTS	5 NIGHTS SPECIAL FREE FLIGHTS	PARK FEES AND CONSERVATION LEVIES PPPN
LUXURY TENT PPPN SHARING	\$1454	\$1309	\$1236	\$115
PPPN SINGLE	\$1817	\$1636	\$1545	\$115
CHILD 12-15 SHARING WITH ADULT	\$654	\$654	\$654	\$115
CHILD 12-15 SHARING FAMILY TENT	\$509	\$509	\$509	\$115
DIRECTORS TENT PRICE PER NIGHT (NOT SOLD AS A SINGLE)		\$4140		\$115

SUNGANI



SUNGANI LODGE: PEAK SEASON - 16 JUN - 15 OCT

TENTS (7)	DAILY RATE FREE FLIGHTS (3 NIGHTS MIN)	4 NIGHTS SPECIAL FREE FLIGHTS	5 NIGHTS SPECIAL FREE FLIGHTS	PARK FEES AND CONSERVATION LEVIES PPPN
LUXURY TENT PPPN SHARING	\$1935	\$1742	\$1645	\$115
PPPN SINGLE	\$2612	\$2351	\$2220	\$115
CHILD 12-15 SHARING WITH ADULT	\$871	\$871	\$871	\$115
CHILD 12-15 SHARING FAMILY TENT	\$677	\$677	\$677	\$115
DIRECTORS TENT PRICE PER NIGHT (NOT SOLD AS A SINGLE)		\$4485		\$115

SUNGANI



## ADDITIONAL RATES - *NON COMMISSIONABLE*

<b>GUIDE/PILOT TENT</b>	<ul style="list-style-type: none"> <li>• <b>\$180 PPPN</b> excl park fees &amp; levies</li> </ul>
<b>TOUR LEADER</b>	<ul style="list-style-type: none"> <li>• <b>\$500 PPPN</b> excl park fees &amp; levies (subject to availability)</li> </ul>
<b>TRANSFERS</b>	<ul style="list-style-type: none"> <li>• Transfers to other camps by air or road can be quoted for STA- please discuss with our reservations team.</li> </ul>
<b>PRIVATE GUIDE</b>	<ul style="list-style-type: none"> <li>• <b>\$500 per day</b> (subject to availability)</li> </ul>
<b>FLIGHTS</b> (2 NIGHTS OR LESS)	<ul style="list-style-type: none"> <li>• <b>\$250</b> per person per leg</li> </ul>
<b>EXTRA LUGGAGE</b>	<ul style="list-style-type: none"> <li>• <b>By Road \$150</b> each way</li> </ul>
<b>CHARTERS</b>	<ul style="list-style-type: none"> <li>• If our reservations team facilitates and books charters we kindly ask that the invoice is settled with the charter company directly or an additionally handling fee of \$350 will apply.</li> </ul>

## ADDITIONAL INFORMATION

<b>SUNGANI LODGE</b>	<ul style="list-style-type: none"> <li>• <b>Directors Tent:</b> <ul style="list-style-type: none"> <li>◦ Sleeps 2</li> <li>◦ Larger outdoor deck</li> <li>◦ DSTV</li> <li>◦ Outdoor King bed/elevated platform</li> <li>◦ Nespresso machine</li> <li>◦ Dedicated WIFI</li> <li>◦ If sold as a single the tent price is applicable</li> </ul> </li> <li>• <b>7 luxury tents:</b> <ul style="list-style-type: none"> <li>◦ 4 kings and 3 twins - 1 twin is configured as a family unit which has 2 Queen sized beds and 2 single beds.</li> <li>◦ All of our twin tents are configured with Queen sized beds.</li> </ul> </li> </ul>
<b>KULANDILA CAMP</b>	<ul style="list-style-type: none"> <li>• <b>4 tents:</b> <ul style="list-style-type: none"> <li>◦ 4 kings easily configured to form twin rooms (single beds)</li> </ul> </li> </ul>
<b>CHILDREN POLICY</b>	<ul style="list-style-type: none"> <li>• Regrettably no children under the age of 12 unless it is an exclusive use booking.</li> <li>• Children 12-15 sharing with an adult 45%</li> <li>• Children 12-15 sharing family tent 35%</li> </ul>





## TRANSFERS

- Guests would fly via Lusaka to Mfuwe International airport.
- Guests are collected from Mfuwe airport in our aircraft. Flight time is between 20-30 mins to Luamfwa airstrip.
- Once guests reach Luamfwa they are met by their guide, it's a 5 minute drive to Sungani Lodge and a 20 minute drive to Kulandila Camp.
- The properties are 6km's apart by vehicle.
- If preferred, a collection by road is possible (3 hours). Please note the rates are the same if it is a road transfer.
- **Guests MUST arrive during the day (morning/lunchtime flight) so that we can transfer them before dark.** If the guest is coming from another lodge in South Luangwa we will make contact with them to arrange a suitable pick up time at MFU airport.
- Our aircraft is a Cessna 206 Turbo and holds 4 passengers.
- If the plane is doing multiple transfers due to the maximum being 4 pax at a time, then one of our staff will meet guests with refreshments while they wait at Mfuwe airport. This could be approx. 60 - 90 mins.
- Chartering direct to Luamfwa Airstip is also a great option. Please discuss this with our reservations team who are able to facilitate private charters.
- If guests choose to charter both ways we will discount \$50PPPN.
- We can quote for the charter in our plane or use one of our preferred suppliers to complete the journey. *All pricing is subject to change.*
- **Luggage strictly soft shell bags 15kg/33lb. No hardshell cases please!**

## CONDITIONS AT A GLANCE

- Booking is deemed confirmed when **LPD Safaris Ltd** is in receipt of a deposit or total payment.
- Provisional bookings may be released in consultation with the guest as a courtesy, if no payment commitment has been received.
- Provisional bookings will be held for 14 days and thereafter be released. In extraordinary circumstances we will hold for longer. If there are requests for the same dates we will require confirmation and payment of deposit within 48 hours or we will release.
- 20% non-refundable deposit payable 7 days from date of invoice is required to secure booking.
- Bookings made less than 90 days from arrival will require full payment at time of booking.
- Full and final payment of invoice is required 60 days prior to arrival. **Payment terms and plan is default as above unless otherwise agreed with our reservations team.**
- Given the remoteness of the location, a minimum of 3 nights is recommended and would be given priority.

## FLIGHTS

- **Luggage strictly soft shell bags 15kg/33lb.** The pilot reserves the right to exclude overweight baggage to meet safety and legal requirements.
- Flights to and from Mfuwe are included in the rate.
- Flight times may change at short notice - if this happens all parties will be notified with enough time to prevent major delays and time on safari.
- Exact flight times will be confirmed 30 days out.
- Sungani does not guarantee private charters and reserves the right to sub contract other reputable charter companies.
- Private charter pricing is subject to change.
- Alcohol is prohibited on any of these flights, even in a cooler.

**For our full terms and conditions please visit our [website](#).**



## TALK TO US

EMAIL	<a href="mailto:reservations@sungani.com">reservations@sungani.com</a>
TEL   WHATSAPP	+44 7760 966011
OFFICE HOURS	Mon - Fri 08.00 - 17.00 based in the UK

- [FAQ'S](#)
- [TERMS AND CONDITIONS](#)
- [WETU SUNGANI LODGE](#)
- [WETU KULANDILA CAMP](#)
- [SAFARI PORTAL SUNGANI LODGE](#)
- [SAFARI PORTAL KULANDILA CAMP](#)
- [TRADE PARTNER LIBRARY](#)

